

## 6 Reasons to Use Spacent Service

#### FOR THE READER

#### FOR THE ONE INVESTIGATING HYBRID WORKPLACE SOLUTIONS

Since you have uploaded this brochure you must have been reflecting on your ways of working and what kind of space solutions support your and your team's working in the future.

Many organizations have implemented different hybrid workplace policies which outline a framework for working from anywhere. The most important aspect of office use will be encounters with colleagues, although freedom and options to work outside ones office is going to make the encounters more unpredictable.

We offer our clients a service for the hybrid workplace: an option to combine the broadest remote working network in the Nordics to ones own office as one easy to use solution for the whole staff. We also provide our clients with valuable insights to office decisions with our workplace simulator tool.

Do not just return to the office - utilize the great opportunity of hybrid working to improve your working culture!

#### YOU WILL HAVE ANSWERS TO THE FOLLOWING QUESTIONS

- 1. What is the Spacent service?
- 2. Why is it relevant right now?
- 3. How will your employees benefit from the service?
- 4. How many of your employees are interested in the service?
- 5. How will your company benefit from Spacent?
- 6. How do we offer the benefit easily to our employees?





# +190 COWORKING LOCATIONS WITH ONE MEMBERSHIP

If your organization has considered satellite offices or coworking memberships, Spacent service can provide you with a more flexible and comprehensive solutions for your needs. Our service enables using offices near where your employees move around or live when ever they need to.

Over 70 % of office workers want to continue remotely at least part of the time and over 40 % of them think that working from home is challenging and distracting. Spacent brings alternatives for working from home and for mobile workers.





## HYBRID WORK IS HERE TO STAY

Majority of employers removed office restrictions during 2022, but the employees don't want to return to the old 5 days a week office use. Meeting colleagues is the main driver for going to the office and we provide a technology to support that and control some of the uncertainties around office use for employees.

Hybrid working policies vary between companies but complying with preferences of individuals requires flexible solutions. Spacent's corporate membership enables control over the hybrid workplace, but is flexible for the employees need, with a friction of the cost compared to fixed office space.



### SPACENT IS THE EMPLOYEE BENEFIT OF TODAY

Especially mobile workers and young generations appreciate the service. Typically 10-20 % of the staff are weekly users of the Spacent service, but there is also large scale irregular use in acute needs. Many use our service as an alternative for working from home or meetings with colleagues/clients. For companies providing flexible workplace options is an effective edge when competing of future talents.

Many of our happy users work in sales, managerial positions, business development and administration.

As a Spacent Member the employees can enjoy various membership benefits, such as gyms, saunas, spa facilities and hotel breakfasts. Spacent is the employee benefit of today, supporting the wellbeing of your employees.



Valo Hotel & Work offers very special benefits for Spacent members during the workday:

- Breakfast in Bistro ELO on weekdays for 10 € (norm. 24 €)
- Free access to the gym and to the rooftop wellness area on weekdays from 7am to 9am (normal price without accommodation 30 €/person)
- $\bullet~$  Hotel nights 10 % off the price of the day with a code: 5535

You can claim access to the gym and wellness from the Valo Hotel & Work lobby by showing your Spacent reservation. By showing your Spacent reservation in Bistro Elo, you get to enjoy the breakfast benefit.

**In Wonderland Vallila and Leppävaara,** included in your Spacent reservation, you may enjoy:

- free breakfast from the breakfast buffet on Mondays from 8am to 10am
- afterwork drinks on Fridays between 3pm and 4pm (includes two rounds of after work drinks)

You may claim the benefit by showing your reservations in the Alice-restaurant cashier in Vallila and in Wonderland spaces in Leppävaara.

**Juju Coworking Pitäjänmäki** opens the doors for Spacent to their newly renovated, well equipped and spacious gym! The gym is available free of charge to Spacent members, in address Kornetintie 3. You'll receive more specific instructions for claiming the gym key in the arrival information for your Spacent reservation.

**Scandic locations** all around Finland offer 10 % discount on the snacks, breakfast, lunch and dinner in Scandic Hotel restaurants and bars. In **Scandic Simonkenttä** you can start your day with hotel breakfast for the price of 13 € (norm. 19,50 € ) until 30.6.2022.

**Omago together with Spacent makes using a car easy** when moving from a workplace location to another in Helsinki, Tampere, Vantaa and Espoo. Quick reservations with Omago mobile app - check out your nearest cars from the map.

With a code **SPACENT** you get the first month without the monthly membership fee of 29,90 €. Insert the code in the campaign code section while registering. Register in www.omago.fi/en/join.

### SPACENT'S SERVICE SUPPORTS WORKPLACE TRANSFORMATION

Going into hybrid working is a great opportunity to renew working culture and achieve benefits of working from the office and remote work simultaneously.

#### **EMPLOYEES**



- Support productivity with good office options around the Nordics
- Increase freedom of choice to support employee retention
- Save time for your staff and improve remote work conditions

#### **EMPLOYERS**



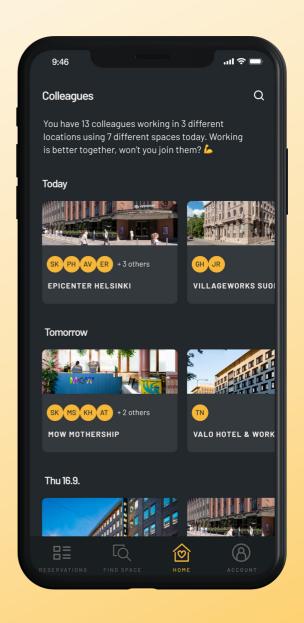
- Increasing flexibility of the company's workplace portfolio
- Decreased need for space -> save up to 50 % in space costs
- Less commuting and space -> decreased environmental effect

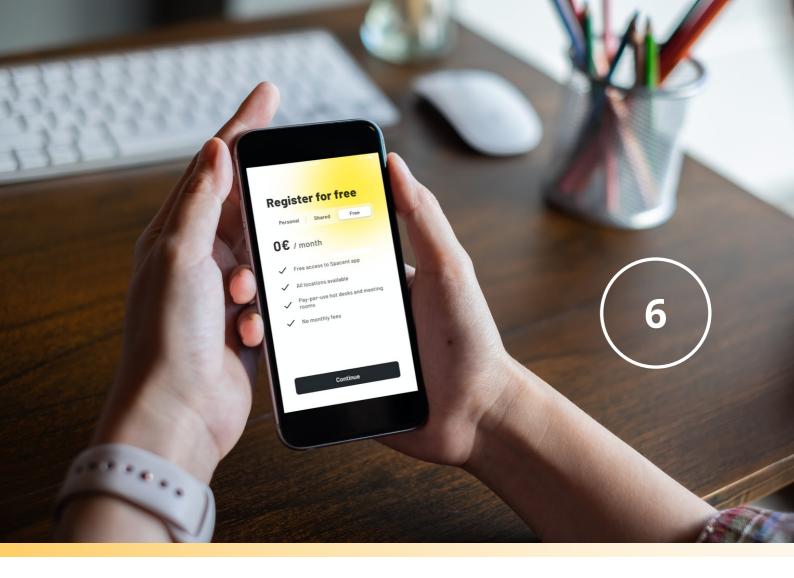
## SPACENT'S SERVICE ENABLES COMPREHENSIVE MANAGEMENT OF HYBRID WORKPLACE



Spacent mobile app combines the use of your own office and a network of coworking spaces.

- Combine your own office resources as part of the service
- Utilize the team features to support encounters at the office
- Use professionally operated office locations around the Nordics with one service
- Use analytics of office use and worker preferences for planning
- Simulate hybrid workplace scenarios using Spacent simulation tool





### DEPLOYING THE SERVICE WITHIN MINUTES

Taking the service into use has been made very easy. Employees will download the app, sign in with work email and the service is ready to be used.

If you want to integrate your own office to the service, Spacent's management portal can be used to make your own office easily available for your employees.

We support all our client in the deployment of the service and while using.



### Spacent Membership starting from 250 €/kk (+ VAT 24 %)

- Unlimited use of desks in Spacent locations
- Pay-per-use meeting rooms and project spaces
- Unlimited amount of users
- Management portal and analytics
- Supported onboarding for employees

#### Additional services

For a separate offer

- + Booking functions for own office
- Selling out your unused spaces or sharing of office space
- Hybrid workplace simulations
- Meeting room package
- + Premium Membership (coming soon)
  Use of private office resources included
  Meeting room package

Choose additional services based on your needs and we'll make you an offer. Additional services also available without the membership - ask for an offer,

#### Book a demo or read more from our website!

For more information:
Eetu Ristaniemi
CDO
eetu.ristaniemi@spacent.com

#### **ABOUT US**

Spacent is a Finnish proptech company founded in 2019. The team has decades of experience from real estate and service industries and software development. Spacent is a leading provider of hybrid workplace solutions in the Nordics.